

## 1 November 2016 – Moneysupermarket.com Group PLC Trading Update

Moneysupermarket.com Group PLC, the UK's leading price comparison websites, delivered a strong quarterly performance, with revenues up 12%. The group is benefitting from its diversified portfolio aimed at helping every household make the most of their money.

Performance across the business was as follows:

	Revenues for the three months to 30 September 2016		Revenues for the nine months to 30 September 2016	
	£M	Growth y-o-y (%)	£M	Growth y-o-y (%)
MoneySuperMarket.com	76.0	13	218.2	13
- Insurance	42.5	12	117.8	6
- Money	19.6	0	61.3	11
- Home Services	13.9	44	39.1	43
MoneySavingExpert.com	9.1	8	28.5	23
TravelSupermarket.com	6.9	(5)	17.9	(14)
Intragroup revenues	(7.1)		(22.1)	
<b>Group revenues</b>	<b>84.9</b>	<b>12</b>	<b>242.5</b>	<b>10</b>

The drivers of trading in the third quarter were:

- Strong growth in insurance and increasing momentum, helped by our investment in technology and the benefit of enhanced data interaction with providers.
- Our core market of Credit Cards and Loans contributed high single digit growth; however low interest rates significantly depressed Savings switching.
- Energy continued its impressive growth trajectory with MoneySavingExpert running its biggest ever collective switch, which ended on the 3<sup>rd</sup> October.
- TravelSupermarket turnaround is on track in preparation for the key January trading period.

Peter Plumb, CEO of Moneysupermarket.com Group, commented:

*"The Group is on track for a record year, insurance is back to strong growth and MoneySavingExpert's latest collective energy switch was the biggest ever; helping over 180,000 households cut their annual energy bills.*

*"Our technology platform is allowing innovative services to be pioneered, including MoneySavingExpert's Credit Club and MoneySuperMarket's mobile App service.*

*"Moneysupermarket is well placed to lead the market in helping many more households save more money on their household bills in the years ahead."*

Outlook:

The business traded well in October and insurance growth continues to accelerate. Lower interest rates subdued both savings and current account switching by around £0.8 million compared to last year. The Board remains confident of meeting full year expectations.

### For further information, contact:

Matthew Price, Chief Financial Officer  
Tel: 0207 379 5151  
William Clutterbuck, Maitland  
Tel: 0207 379 5151

**Notes:**

Market expectations from the analyst consensus on our investor website - Average Adjusted Operating Profit £105.9m. Adjusted operating profit - Operating profit adjusted for the amortisation of acquisition-related intangible assets and the contingent payable in relation to the acquisition of MoneySavingExpert.com and any other exceptional items.

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